

# Advertisers Reach CUSTOMERS

ELCOME!

Naples REALTOR®

magazine is a news
and business magazine
published to provide information
to NABOR members who are
real estate professionals including
brokers, salespersons, appraisers,
property managers and affiliates
in one of the fastest-growing
markets in the nation.

NaplesREALTOR® delivers articles encompassing technology trends, promotional strategies, selling skills, motivational techniques and product reviews. Other key topics include the effects of legal and regulatory issues on Florida real estate professionals as well as information needed to enhance their professionalism. NaplesREAL-*TOR*<sup>®</sup> plays a vital role between REALTORS® and groups allied to the profession by providing a forum in which to develop and apply new ideas.

NaplesREALTOR® magazine reaches every active REALTOR® in Naples. As business entrepreneurs and independent contractors, REALTORS® are responsi-



ble for their own business—and each makes their own purchasing decisions. REALTORS® sell the vast majority of real estate purchased in Naples each year. Our readers are trusted profes-

sionals who interact with hundreds of thousands of buyers and sellers each year—and they are frequently asked to recommend products and professional services to their buyers and sellers.

# **2015 AWARDS**

# FLORIDA MAGAZINE ASSOCIATION

NaplesREALTOR®, the official publication of the Naples Area Board of REALTORS®, won Silver: Best Department Design; Silver: Best Media Kit; Bronze: Best Table of Contents; Bronze: Best Overall Design; Bronze: Best Overall Writing; Bronze: Best Overall Magazine



# If you're interested in reaching the most successful REALTORS® in the industry, you've come to the right place.

"Advertising in NaplesREALTOR" has proven to be a cornerstone of our marketing strategy to reach our customers in the most effective way possible. If you want to reach REALTORS" in Naples, you should have NaplesREALTOR® as part of your overall plan."

— Kathy Miller, The Ronto Group

# In Every Issue:

- **→** INFORMATIVE ARTICLES
- **→** TRENDS
- **→** BEST PRACTICES
- **→** MARKET STATISTICS
- **→** LEGAL ISSUES
- → LEGISLATIVE UPDATES
- ➤ EVENT PHOTOS, CALENDAR AND MORE





# TARGETED DISTRIBUTION OF 5,800+

Quarterly in February, May, August and November 2016

- **★** Mailed to than 5,800+ NABOR® REALTORS® and Allied and Affiliate members who are real estate industry professionals
- + On-site distribution at NABOR®
- + NABOR® events
- + High-visibility real estate offices

# 5,800+ MEMBERS STRONG

Distributed quarterly in print and digital version or download *NaplesREALTOR®* FREE app in the App store available, by downloading *Gulfshore Life* magazine.

# 2016 ADVERTISING RATES

# **Premium Positions & Ad Rates - Gross**

Frequency	1x	4x
Back cover	NA	\$1,915
Inside covers	\$2,265	\$1,617
Pages 1 and 3	\$2,095	\$1,545
Center spread	\$2,975	\$2,220
4-page insert	\$4,400	\$3,600

## Rates - Gross

Frequency	1x	4x
Spread	\$2,615	\$2,025
Full page	\$1,815	\$1,350
Half-page	\$1,075	\$815
One-third	\$720	\$550
One-sixth	\$455	\$345

Special advertising opportunities upon request.

- → Guaranteed placement premium 10%
- ➤ NABOR® member discount 10%
- → Commission to recognized agencies 15%

## ADVERTISING DEADLINES

FEBRUARY 2016: Space Closing 12/16/15 • Materials Due 12/22/15

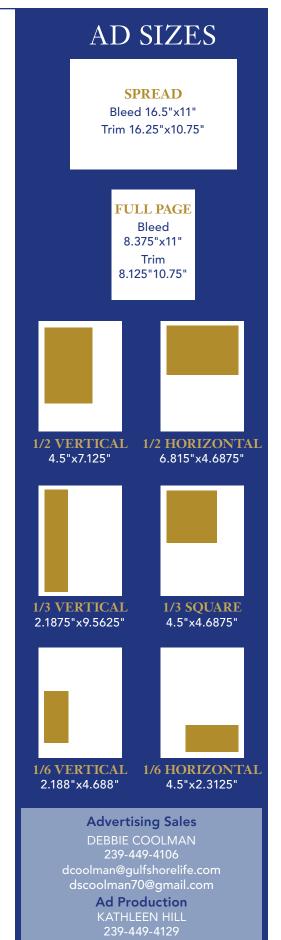
MAY 2016: Space Closing 3/17/16 • Materials Due 3/23/16

AUGUST 2016: Space Closing 6/15/16 • Materials Due 6/23/16 NOVEMBER 2016: Space Closing 9/7/16 • Materials Due 9/20/16

Naples Area Board of REALTORS® 239.597.1666 nabor.com

## NABOR MAGAZINE ADVERTISING POLICY

- 1. All advertising in the NABOR® magazine is subject to approval by the Naples Area Board of REALTORS®. NABOR® reserves the right to reject or cancel any advertisement deemed inappropriate for the publication and refund money paid for that advertisement. Advertiser acknowledges and agrees that NABOR® reserves and has the right to reject or cancel any advertisement for any reason that NABOR® determines to be good and sufficient cause.
- 2. The publication of any advertisement of a product, service or education idea is not in any way to be construed as the approval, guarantee or endorsement of NABOR® or such product, service or idea, and NABOR® reserves the right to affirm such fact in the publication.
- 3. The word "ADVERTISEMENT" in not less than 9 point type must be carried at the top of all advertisements that carry no signature or simulate editorial materials. The advertiser will be charged for alterations and corrections.



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