Dear NABOR® Member:

The continued success of our association lies in our efforts to develop future NABOR Leaders. The purpose of NABOR’s Leadership Development Academy is to develop these leaders by providing them with the knowledge and skills required to advance NABOR’s strategic plan; and to make significant contributions to the organization’s vision, mission, plan and leadership in the years to come.

We are pleased to include the participation of FGCU Center for Leadership and Innovation in our program for the third year running. The Center for Leadership and Innovation will be facilitating the Leadership Curriculum over 15 hours of instruction that will include:

- Leadership Styles: Authenticity, self-reflection, personal mastery, working with other leaders
- Communications: Skillful conversations and conflict resolution
- Teamwork: Collaboration, decision making, power, influence and empowerment
- Organizational Change: Leading in the 21st Century

The balance of the curriculum, aimed at developing an understanding of the workings of the association, locally and at large, will be facilitated by NABOR, FR, and NAR leaders, and will include:

- NABOR Structure/Role of the Volunteer Leader at NABOR
- NABOR/FR/NAR: Navigating the local, state and national association
- RPAC & Realtor Party
- NABOR Strategic Plan
- NABOR Budget & Revenues

Beyond the training room, the Leadership class participates in NABOR and Florida Realtors activities and is responsible for completing various tasks and projects, as detailed in the Leadership Academy Application Form, attached. If you are able to meet the participant’s commitments detailed on the Application Form, we would like to invite you to apply to the program. The Applicant Review Subcommittee will conduct interviews for selected candidates. Participation is limited.

Participating in the NABOR® Leadership Academy is an opportunity to enhance your leadership skills, advance your personal growth and make meaningful contributions to our association and industry. All of us look to you as a potential NABOR Leader.

Sincerely yours,

Mike Hughes
NABOR® President

Aysim Eserdag
Leadership Development Chair

Please return the application to Michelle McKenna at NABOR® by March 16, 2015 (email:michelle@nabor.com).

*Information is subject to change.*
Please attach your resume and one business-related letter of recommendation with any additional pages as needed.

**APPLICANT INFORMATION**

Name: 

Company: 

Office address: 

Your phone: 

Your fax: 

Your e-Mail: 

Designations: 

Years in real estate: 

NABOR Member since MO/YR: 

**EMPLOYMENT HISTORY**

What is your past work experience in or relating to Real Estate?

**PROFESSIONAL ASSOCIATION INVOLVEMENT AND NABOR COMMITTEE INVOLVEMENT**

1. What is your past involvement in any professional association?

2. What is your past and/or current involvement on NABOR committees?

3. Why do you want to participate in the NABOR Leadership Development Program?

4. What are three improvements you would make at NABOR?

**SKILLS AND STRENGTHS**

1. On a scale of 1-5 with 5 being the highest, please rate yourself on the following skills:

   - Social Media
   - Photo
   - Word Processing
   - Video
   - Spreadsheets
   - Writing
   - Presentations (creating)
   - Negotiating

2. Please indicate any other skill you believe would add value to a leadership team.

3. Please share the strength you believe you possess that would add value to a leadership team.

**COMMUNITY INVOLVEMENT**

What is your past and/or present community involvement?

**PARTICPATION IN THE NABOR LEADERSHIP ACADEMY**

1. Commit to being at each of the following program meetings from 8:30AM-12:00PM Dates of Program: 
   - Tuesday, June 23, 2015; Tuesday, July 28, 2015; Tuesday, August 25, 2015; Tuesday, September 22, 2015; Tuesday, October 27, 2015
   - Kick-off April 23, 2015 1:00PM – 6:30PM Graduation November 19, 2015 5:00PM – 7:30PM
   - Saturday, May 9, 2015 and Saturday, May 16, 2015 at FGCU 8:00AM-4:00PM

2. Attendance is required at: The Florida REALTOR® Conference in Orlando, FL August 19-23, 2015 (Participant shall pay applicable registration fee, transportation to Orlando and overnight stay expenses.)

3. **Mandatory attendance** to at least 2 NABOR Member Business Meetings and other NABOR related events throughout the seven months of the Leadership Academy.

4. Active participation in the Class Projects, requiring group time spent outside of the classroom.

5. **Graduation** from the Leadership Academy is predicated on participants accumulating 100 points of “electives”. Electives include such opportunities as attending committee meetings and/or sitting on a committee; volunteering to assist committees in their tasks; volunteering in the community; completing “book reports” for the class from the Reading List; attending a FREC Hearing; and others as defined by the 2015 Leadership Development Committee.

6. **Fee** – Student material fee is $75.00

**Signature of applicant:** 

**Date:** 

**Please return this application to Michelle McKenna at NABOR Email: michelle@nabor.com** 

**Deadline: March 16, 2015**